

#### Arrow Energy Surat Gas Project

Supplier briefing

19 October 2020



### Arrow Energy Ask a question

You can submit questions throughout the presentation.

#### To ask a question:

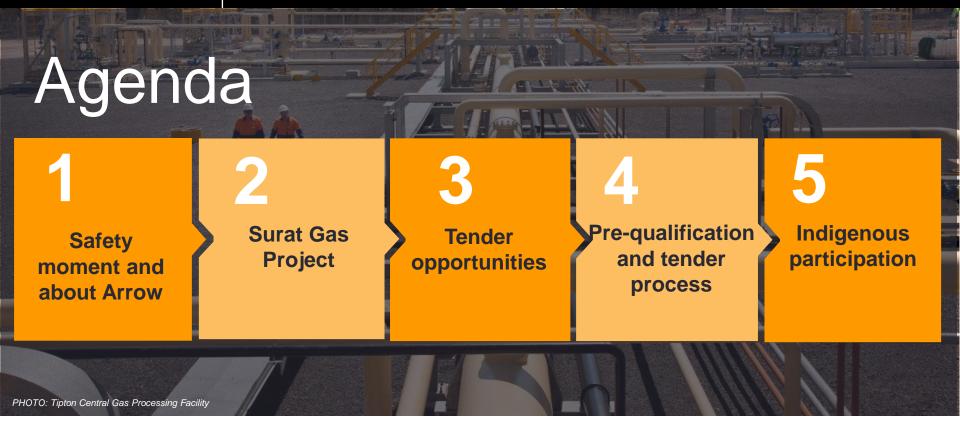
- Select Q&A button (top-right side of your screen)
- Click Ask a question
- Type your question in the compose box, and then select Send. You may select Post as anonymous
- You can also text your questions to: 0428 744 520

Presenters to answer at the end of the presentation.

	\$	1
Ask a	question	
္ Your name (optic	onal)	
Ask a question		
Post as anonymous		$\square$







Submit your questions. Use the comment box, or text **0428 744 520**.





#### Safety moment:

#### Arrow's Lifesaving Rules







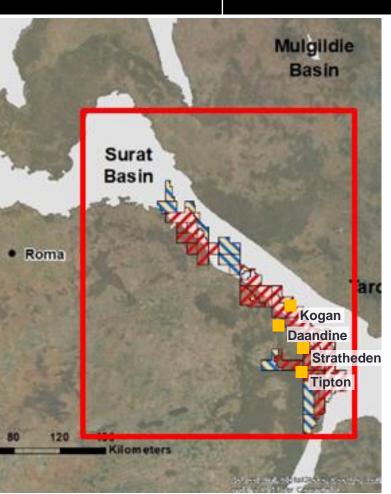
# Arrow Energy

#### Arrow's Life Saving Rules



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# Arrow Energy About Arrow



- Queensland based, owned 50/50 by Shell and PetroChina
- Major domestic gas and power business:
  - five gas producing projects in the Surat and Bowen basins
  - ~1450 existing gas wells
  - gas supply to four power stations
  - capacity for supply = ~800,000 Queensland homes
- Surat Gas Project:
  - April 2020 Shareholders agree FID for phase 1 of the 27-year Surat Gas Project (SGP):
  - largest gas sales agreement on the east coast of Australia, with the Shell-QGC joint venture
- Construction commenced this month
- Peak construction 2021-2025; first gas 2021



#### Arrow Energy About in the Surat Basin



#### Arrow in the Dalby region:

- 15+ years of sustaining local jobs
- 2019: \$4.5M to Western Downs economy
  - locally awarded contracting packages alone
- Social investment to build regional capacity
  - Heart of Australia and other partnerships
  - scholarships and apprenticeships
  - Indigenous entrepreneur program to help increase the capacity of 100+ Indigenous businesses and entrepreneurs





# Surat Gas Project

Submit your questions. Use the comment box, or text **0428 744 520**.



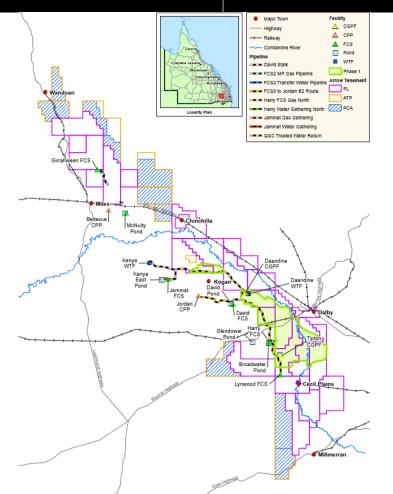
### Arrow Energy Surat Gas Project



- In a 27-year deal, Arrow will use existing Shell-QGC operated infrastructure to significantly reduce impacts to landholders and communities
- Project features:
  - ~2,500 wells across all phases (both vertical and deviated from a multi-well pad)
  - 2 new field compression stations
  - gas feeds Arrow facilities and Shell-QGC operated compression
- Arrow will construct and operate:
  - the wells and pipelines
  - inlet processing facilities (IPFs) at Shell-QGC operated Field Compression Stations and Central Processing Plants to allow Arrow gas into the facilities
- The project will deliver a measured, sustained development



# Arrow Energy Surat Gas Project phase one



- Expansion of current operations between Daandine to Tipton:
  - 600+ wells and associated gathering
  - IPFs at two Shell-QGC field compression stations (David, Harry)
  - Arrow will continue using Daandine and Tipton compression facilities; upgrade at Tipton to extend its operating life
- New on and off-tenure gas/water pipelines to Shell-QGC facilities
- Upgrades to Arrow's water treatment facilities
- Treated water return pipeline and new network to beneficially use produced and treated water



#### Arrow Energy Phases of wellsite construction

Well pad cleared and levelled	4-8 days	÷ķ:-
Drilling	4-7 days	₩C
Installation of well surface facilities	30-90 days	÷Ķ÷
Installation of water pump	5 days per well	₩ C
Well maintenance (workovers)	3-6 days per well	

- Typical construction workforce numbers:
  - Site prep: ~8 workers
  - Drilling: ~ 15 workers
  - Surface facility construction: ~10 workers
- Construction workforce accommodation:
  - existing Dalby accommodation (camp and local housing)
  - short-term ~30 person mobile camps for drilling contractors:
    - Stratheden (new)
    - Tipton, Daandine, Theten (existing)
- Lighting required short-term during 24-hour drilling:
  - expectation that contractors will orientate lighting to minimise light spill



### Arrow Energy Phases of pipeline construction

- ~80 gathering construction workers on site at any one time
- Covering numerous work-fronts
- Construction timeframes vary
- Construction workforce housed in Dalby in existing accommodation



Right of way cleared and levelled, topsoil tockpiled	÷Ķ÷
Pipeline is laid out and welded in a ontinuous string	÷Ķ÷
The trench is excavated to at least 750mm to top of pipe, the pipe is lowered into the rench	÷Ņ:-
bove ground infrastructure (high-point ents, low point drains) are constructed	÷Ķ÷
he pipeline is pressure tested (road losures may be necessary)	-ÿ:- €
he right of way is rehabilitated	÷ķ÷
During operations, maintenance will be equired from time to time	÷ķ:
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# > Tender opportunities

Submit your questions. Use the comment box, or text **0428 744 520**.



### Arrow Energy Working with Arrow

- Safety is Arrow's number one priority
- Arrow recognizes the importance of a safe, strong and sustainable relationship with its contractors
- Demonstrated commitment to supporting regional businesses and suppliers through its Local Content Policy
- More than 90% of Arrow's procurement spend occurs within Australia
- Arrow has submitted its Australian Industry Participation Plan (AIPP)
  - through the AIPP Arrow have committed to providing full, fair and responsible opportunity to local businesses
  - it outlines contracting and supply opportunities available locally

Contracts, Procurement and I	ogistics Policy
Policy Statement	
The purpose of this policy is to ensure that Arrow is positioned to maximuse value for money and minimise tisk associated with the supply of goods, sentices and logitics. Arrow will provide safe and environmentally sound solutions to procumement needs that comply with all togal and regulatory requirements.	Sustainable Development, including Local Content and Indigenous Participation Sustainable development means helping to meet the world's energy needs in economically, environmentally and socially responsible way that reduce the impact of activities and deliver benefits.
Expectations This Policy applies to the procurement of all goods, services and	Local content and indigenous participation are key aspect of sustainabl development. Arrow actively supports indigenous and local industr participation, as far as is reasonable, lawful and economically practica
logistics from suppliers external to Arrow. All Arrow employees and suppliers must comply with this Policy when undertaking procurement	Arrow is committed to ensuring full, fair and reasonable opportunity to local industry.
activities <b>Objectives</b> When procuring goods, services and logistics Arrow's objectives are to: • Support the execution of the overall business plan and provide	Ethical Conduct, Modern Slavery and Fair Dealing Strict controls relating to fairness and officis in the procurement proces must be established and maintained. Arrow personnel involved procurement activities will be adequately trained, have commerci- othics awareness, and essences the highest standard of confidentially all times.
value for money without compromising any aspect of personal or process safety; Meining and mitigate risk by implementing effective risk management processes to ensure that all safety, operational environmental and commercial risks are identified and managed	All relationships between Arrow personnel and suppliers shall be a arm's length. During the procurement process, it must be ensured the no conflicts of interest exist or arise during the process and all persons and stakeholders have the ability to trake concerns.
throughout the procurement and logistics. If experies:     Ensure probitly and efficial conduct by conducting procurement practices with integrity and honesty, complying with applicable	Arrow seeks to do business with suppliers that have similar value ethics and sustainable business practices, including those related to human rights and modern slavery.
laws and standards, the Arrow Corporate Management Framework and using methods that are transparent, fair and unbiased	All procurement will be undertaken in accordance with the Anto Corporate Management Framework.
<ul> <li>Enhance safe, sustainable and socially responsible procurement by addressing safety, sustainable development, efficient use of resources and social responsibility across the supply chain; and <b>Principles</b></li> </ul>	Confidentiality and Security All matters concerning the procurement process, contracts an contracting activities shall be treated as confidential. All persons involved in procurement or supply chain processes shall be aware or and take all recessary precautions, to maintain the confidential nature and take all recessary precautions, to maintain the confidential nature
In order to achieve the objectives of this policy, all procurement	of all information pertaining to procurement.
activities must be undertaken in accordance with the following: Compliance with Policies and Legislation	Approvals All Arrow employees will ensure that appropriate approval is sough during the procurement process.
All procurement and logistics activities must be undertaken in accordance with the Arrow Corporate Management Framework, applicable laws and regulations.	Scope and Responsibility
HSE Arrow aims to provide a safe, secure and healthy working environment for employees and suppliers. Arrow believes that all incidents are preventable and that nothing less than Target Zero is acceptable. Suppliers and subcortrikators are expected to comply with the	This Policy applies to all personnel involved in Antow Energy operations.
requinements of Arrow HSSE Policies, Standards, Life Saving Rules and Land Access Rules	Cecile Wake, Chief Executive Officer Review due: 01 March 2024
ORG-ARW-5MT-POL-00001 5.0	Reserving Business



### Arrow EnergyPhase one contracting scope

Top 10 SGP phase one activities:

- 1. Drilling
- 2. Well services
- 3. Construction
- 4. Engineering
- 5. Environment & water management
- 6. Accommodation (existing)
- 7. Transport and warehouse
- 8. Logistics
- 9. Rotating equipment
- 10. Other maintenance and support

Highlighted activities require ramp up



# Arrow Energy Phase one key contracts

Area	Category	Estimated Contract Value	2020		Contract 2020 2021		Estimated Contract Value < \$50M			
			Q2	Q3	Q4	Q1	Q2	Q3	Q4	\$50M - \$100M
Rigs and well services	Drilling rigs* Completions / workover rigs Geosteering#									> \$100M * Awarded # Award pending
	Cementing# Casing									approval
	Pumps									
	Drill bits									
Materials	Wellheads									
	Wellhead accessories									
	Drilling/ops chemicals									
	Wellhead skids									
	Control cabinets*									
Project materials	HDPE pipe & fittings									
	Gensets									arrowenergy
	Flare									go further

# Arrow Energy Phase one key contracts

Area	Category	Estimated Contract Value		2020			20	021		Estimated Contract Value
			Q2	Q3	Q4	Q1	Q2	Q3	Q4	< \$50M
	Warehouse services		1							
Logistics	Journey management									\$50M - \$100M
	3PL transport									> \$100M
	CMSA off-plot Surat									# Award pending approval
	Civils and Roads									" That's ponding approved
	Water treatment upgrade									
Construction	Daandine brownfield									
Construction	expansion									
	Dam life extension									
	Telecoms									
	Inlet processing facilities									
Engineering	Engineering MSA									
	Waste management #									
	Accommodation (existing)									
	Mechanical maintenance	,								
	Vegetation Management									
Operations and maintenance	Vibration monitoring									
maintenance	Electrical instrumentation									
	Asset integrity and inspections									
	Facilities maintenance								/	••••
	Gas turbine overhauls									arrowenergy
	Rotating equip't services									go further

#### Arrow Energy Construction and subcontracting opportunities

Off-plot (wells, gathering)	Scope	Status
Gathering and well pad infrastructure	<ul> <li>Site clearance</li> <li>HDPE gathering, surface well pad infrastructure – installation</li> <li>Supply and install electrical networks, fibre optic</li> </ul>	Under evaluation
Specialist roads & civils	<ul> <li>Unsealed road and road turnout</li> <li>Access tracks and pads</li> <li>Sealed road and upgrades</li> <li>Intersection construction and upgrades</li> </ul>	Under evaluation
On-plot (facilities)	Scope	Status
Inlet processing facilities	• Slug catcher, flare, plant inlet scrubber, water transfer, metering, air package, generators, telecoms - installation	To be tendered
Water treatment facility upgrade	<ul> <li>Refurbish containerised water processing equipment</li> <li>Install pre-filtration packages</li> <li>Install new tanks, pumps pipework and instrumentation</li> <li>Install closed-circuit reverse osmosis</li> </ul>	Awarded
Daandine brownfield construction	<ul> <li>Let-down system with process safety and reliability improvements</li> <li>Procurement of bulk and non-long lead materials and site construction activities</li> <li>Offsite skid fabrication</li> <li>Onsite construction: civil, foundation, structural, mechanical and electrical &amp; instrumentation and pre- commissioning</li> </ul>	Under evaluation
Dam life extension	<ul> <li>Daandine treated water (clay dam): synthetic liner installation</li> <li>Theten dam (clay dam) – structural upgrade</li> </ul>	Under evaluation
Main telecommunication	<ul> <li>Design, procure construct and commission: 13 towers, 12 equipment rooms, 26 microwave links, 15 network hardware, 13 DMR, 9 LTE</li> </ul>	To be tendered

### Arrow Energy Operations, maintenance and subcontracting opportunities

Operation and maintenance	Scope	Status
Mechanical maintenance	<ul> <li>Mechanical services for maintenance and operations.</li> <li>Includes fabrication, mechanical fitting, scaffolding, lifting and rigging, cranes, high pressure cleaning and painting.</li> </ul>	To be tendered
Rotating equipment services	<ul> <li>Planned servicing and corrective maintenance: gas-driven engines, gas compression (screw and reciprocating) and diesel generators.</li> <li>For all Bowen and Surat compression facilities, Tipton and Daandine water treatment facilities, Braemar 2 and Surat wellfield engine packs.</li> </ul>	To be tendered
Electrical and instrumentation	<ul> <li>Planned and corrective maintenance: all E&amp;I equipment and infrastructure, hazardous area inspections and auditing (Bowen and Surat).</li> </ul>	To be tendered
Vegetation management	Pipeline maintenance: right-of-way and compounds	To be tendered
Vibration monitoring services	<ul> <li>Routine and ad-hoc vibration data collection, analysis and reporting on operating plant (Bowen and Surat).</li> <li>Includes compression, water and power assets.</li> </ul>	To be tendered
Asset integrity and inspections	<ul> <li>Operating plant and equipment</li> <li>Includes, but not limited to, ultrasonic thickness surveys, radiography, thermography, boroscope, dye pen, mag particle and IRIS. Also laboratory analysis of water samples, and PSV maintenance and testing.</li> </ul>	To be tendered
Facilities maintenance	Surat facilities maintenance: dams slashing, spraying on farms, Surat facilities yards	To be tendered
Gas turbine maintenance	<ul> <li>Gas turbines maintenance: routine minor inspections, major overhauls, corrective works/breakdowns.</li> <li>Control system remote support, process control domain security, routine hardware/software maintenance.</li> </ul>	To be tendered



# Pre-qualification and tender process

Submit your questions. Use the comment box, or text 0428 744 520.



### Arrow Energy Where do you fit into the supply chain?

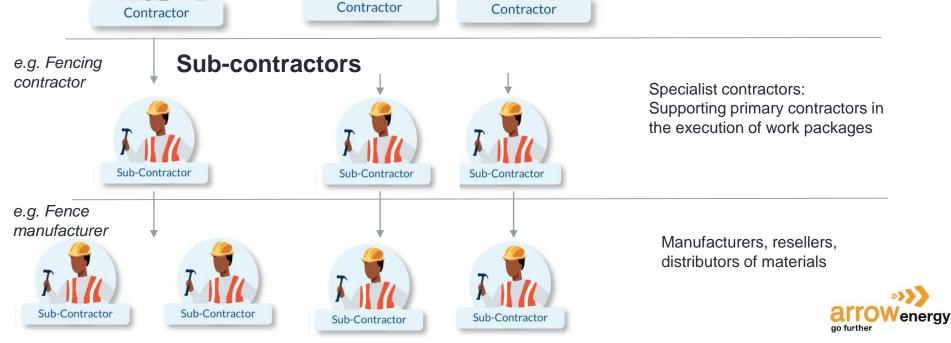
#### **Primary contractors**

e.g. Construction

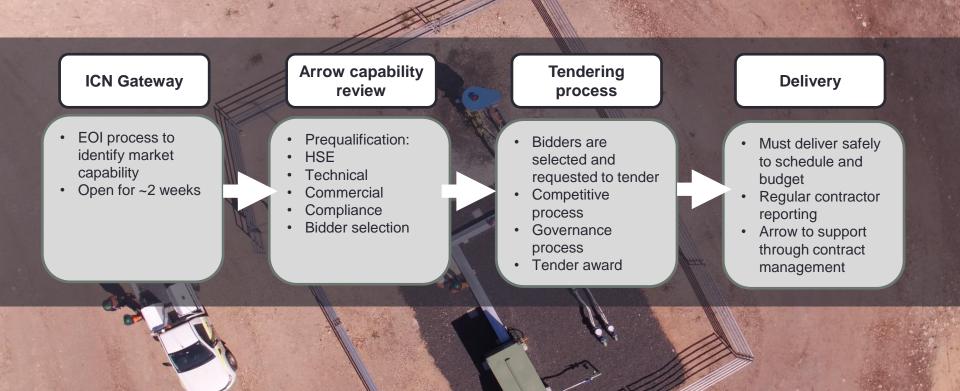
contractor



Goods/services opportunities for single primary contractor, or a panel of suppliers/joint venture



#### Arrow Energy The supplier selection process



### Arrow Energy Finding and registering for opportunities

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rrow Energy					Ba	1 OF 1
Locations:	QLD Australia					
Project Value:	TBD					
Project Status:	Pre-FEED					
Project Owner	ARROW ENERGY Pty Ltd				•>>	5
roject Details			(ji)		rrowe	nergy
loject Details			9	9-1		
row Energy has operated in the S vrat Gas Project (SGP). le SGP is underpinned by a Dece SHOW MORE				L Jati Pro J +61	t Details n Patel curement Engine 7 3364 0670 TACT EMAIL	ering Specialist
Work Packages						
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01 May 2020 17 May 2020

Off Plot Construction Master Services Agreement (Bowen Minor Works)

#### **Major contracts**

- All EOIs on the Industry Capability Network (ICN) Gateway
- Register on ICN Gateway for notifications as EOIs are released:
  - Complete a profile
  - Nominate for notifications
  - Read the EOI document and register for either full or partial scope
  - Complete the EOI questions
- Notifications will also be provided by Arrow
  - email info@arrowenergy.com.au to join the mailing list.

#### Subcontracting

All major Arrow SGP contractors to be published on Arrow's website

#### Arrow Energy How will tenders be assessed?

# Safety Compliance

# Capability Commercial GAS



#### Safe Work is essential to Arrow's business

- Arrow's HSE policy applies to all staff and contractors who must strive to:
  - achieve Target Zero and protect the environment
- Staff and contractors must demonstrate visible safety leadership:
  - comply with HSE Management System and HSE legislation
  - comply with the life saving rules
  - be 'fit for duty'

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- stop work or intervene if a situation is unsafe
- plan ahead to minimise safety and environmental risks.
- All suppliers on Arrow sites must complete a HSE evaluation prior to contract award:
  - primary contractors must demonstrate they can meet Arrow's HSE for the services they will provide
  - primary contractors are responsible for ensuring subcontracting companies also comply

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#### Arrow Energy How will tenders be assessed?

# Safety Compliance

# Capability Commercial GAS



#### **Required:**

- Compliance with Arrow Corporate Governance including:
  - Contracts, Procurement and Logistics Policy
  - Complaints Management
  - Media Policy
- Demonstrated capability to perform the work: experience
   and capacity
- Commercial compliant lowest cost

#### **Encouraged:**

- Tier 1 contractors are encouraged to identify how they can:
  - promote and support opportunities for local content and Indigenous participation (suppliers and workforce)



### Arrow Energy | Things to consider before you tender



Recent pipe laying work along the Daandine-Nandi Rd

- The process requires the company to have:
  - strong safety leadership
  - demonstrated capability in the area of specialisation (including a capability statement)
  - Embedded management and HSE systems
  - capability to deliver on schedule and budget
- Key contacts provided at the end of the presentation





# Indigenous participation

Submit your questions. Use the comment box, or text **0428 744 520**.



#### **Arrow Energy** Local content and Indigenous participation







#### WHANU BINAL INDIGENOUS ENTREPRENEUR PROGRAM

#### **Reconciliation Action Plan (RAP)**

- In 2013, Arrow was the first Queensland CSG company to launch a RAP
- Working to release a new Innovate RAP in 2020
- Strategic priorities for Arrow and its supply chain:
  - Indigenous procurement spend
  - Indigenous employment and training
  - cultural competency

#### Supply Nation member

Indigenous business directory (2500+ verified suppliers)

#### Whanu Binal – Indigenous Entrepreneur Program

- Fully created and funded by Arrow, delivered with CQUniversity:
  - supports development of new and established businesses
  - connects Arrow and contractors to Indigenous suppliers
- Combines online learning, regional workshops and mentoring
- Rolling intakes contact CQUniversity to join



### Arrow Energy Key contacts

Arrow Energy	ICN Gateway	Supply Nation	CQUniversity
Arrow Community Engagement	Jatin Patel	Supply Nation	Whanu Binal Team – Desley Pidgeon
Info@arrowenergy.com.au	Jatin.patel@icnqld.org.au	info@supplynation.org.au	WBE@cqu.edu.au
1800 038 635	07 3364 0670	1300 055 298	0413 923 540





# Questions



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